

Curriculum Vitae

Attorney William F. Ziprick

Contact Information:

Office: (909) 255-8353 Cell: (509) 951-7230

Email: <u>wziprick@zipricklaw.com</u>
Website <u>www.zipricklaw.com</u>

Education:

University of California, Los Angeles (UCLA)

Los Angeles, CA

Juris Doctorate, 1980, Order of the Coif

Pacific Union College

Angwin, CA

B.S., 1977, Magna cum Laude

Major: Business Administration (Accounting Emphasis)

Select Honors:

- "AV Preeminent" Rating (the highest rating) from Martindale-Hubbell (the leading information services company for the legal profession)
- "Top Lawyers in the I.E".: *The Inland Empire Magazine* 2012 2022
- Highest Rating of "10" from AVVO.com, a leading attorney directory

UCLA

- Order of the Coif UCLA Chapter (Top 10% of Graduating Law Class)
- American Jurisprudence Award: Remedies (Top of Class)
- American Jurisprudence Award: Civil Procedure
- American Jurisprudence Award: Labor Law

Pacific Union College

- Magna cum Laude Pacific Union College (3.9 GPA)
- Wall Street Journal Award: Outstanding Senior Business Major: 1977

Experience:

Areas of William F. Ziprick's ("WFZ") experience over the past decades in the legal field include negotiating, structuring and preparing documentation for numerous multimillion dollar sale transactions (with several in excess of \$100 million), as well as many smaller transactions, covering a wide variety of businesses, including (for example), manufacturing, construction, service providers, transportation, repair and maintenance, hospitality, senior housing, equipment leasing, and engineering. WFZ provided a broad spectrum of legal services on these transactions, including all of the following:

- Agreements for asset and/or equity purchases and sales, including promissory notes, security agreements, guarantees, covenants not to compete, consulting agreements, etc.
- Conducting extensive due diligence on numerous transactions
- Contracts for real estate acquisitions, sales, and leases
- Sophisticated equipment purchases contracts
- Complex contract negotiations and preparation
- Numerous financing transactions, collectively in the tens of millions of dollars

WFZ's experience also includes serving as a Co-Owner, General Counsel and Chief Financial Officer for a successful west coast real estate development/senior housing company and numerous affiliates, where his responsibilities included:

- Overseeing and directing the overall financial plans, operating and capital budgets, and all legal issues for the company and affiliates.
- Managing relationships with numerous lending institutions (including HUD & national and regional lending institutions), which included construction and permanent financing in excess of \$70 million in the aggregate.
- Successfully negotiating and closing the sale of 12 senior living facilities along the west coast, which involved simultaneously obtaining the required approvals from numerous lenders and state regulatory agencies.
- Overseeing the planning, development and construction process, from conceptual idea to completion, for an approximate 150,000 square foot senior housing campus in Southern California.

For many years, WFZ also served as the primary corporate General Counsel for a major university healthcare system (with numerous hospitals, clinics, real estate holdings, and affiliated non-profit and for-profit entities). In this role, WFZ's duties included:

- Advising on all corporate, contract, and business matters.
- Leading the negotiations, due diligence, and closing of various acquisitions and transactions.
- Making numerous presentations and advising the Board of Directors and Officers for all of the various entities which comprised the healthcare system.

Seminar Presentations

- Mediator/Participant: "Ask the Attorneys" legal panel discussion (2019 2022)
 California Association of Business Brokers ("CABB") Annual Conferences
- Instructor: CABB 250 Class Legal Aspects of Business Sales in California (2021 2022)
- Presenter: "Exploring Legal Hot Spots in Asset Purchase Sales" CABB Statewide Webinar - 2020
- Presenter: "What You Don't Know Can Hurt Digging Deeper into the CABB Asset Purchase Agreement" – CABB Orange County Chapter Meeting - 2019
- Mastermind Session Facilitator: "Ask the Attorney the Questions You were Afraid to Ask" - 2018 CABB Annual Conference
- Mastermind Session Co-Facilitator: "Dealing with Difficult Landlords and Leases" - 2018 CABB Annual Conference
- Speaker at various Chambers of Commerce, business groups, etc., on developing legal topics and challenges.
- Seminar presenter at numerous business broker meetings regarding legal aspects of business sales and purchases.
- Presenter at the Seminar entitled "Ask the Attorneys" at the California Assisted Living Association Semi-Annual Spring and Fall Conferences, for a number of years.
- Participant in a panel discussion entitled "Reassessing Integrated Delivery System for the New Millennium: The Winners and Losers" at the California Society for Healthcare Attorneys Fall Conference.

 Moderator for the Seminar entitled "Elsa's Ailing Back – Effective Managing Your Worker's Comp Claims" at the California Assisted Living Association Spring Conference.

Editorial/Publications:

- Co-Guest Columnist for *USA Today* article entitled, "We're Helping Other Infants Live"
- Co-author of "Better Understanding Legal Compliance Issues" Chapter 2 of CABB's 250 course "Legal Aspects of Business Sales in California"
- Former Co-Author: Quarterly "Topical Reports" summarizing new relevant case law for the *California Health Law News* (California Society of Healthcare Attorneys).
- Edited various articles for California Health Law News

Licenses/Professional Affiliations

- California Lawyers Association
- United States District Courts (Including all 4 California Districts)
- United States Tax Court

Association Board of Directors/Committee Service

- California Association of Business Brokers
 - o Member of Board of Directors (2021 2022)
- California Society of Healthcare Attorneys
 - o Former Member of Board of Directors; Chair of Publications Committee
- California Assisted Living Association
 - Former Member of Board of Directors; Treasurer; Chair of Finance Committee